



WATER PACK

CUSTOMER CONTACT, BILLING & ASSET MANAGEMENT >>

A PACKAGED SOLUTION FOR MIDSIZE WATER COMPANIES

Atos Origin's Water Pack is a pre-configured SAP solution for water supply companies. The solution was developed in Europe by Atos Origin, and accredited by SAP AG. Atos Origin is now bringing this unique water industry IT platform to the UK. The solution is easy to implement, rapid to deploy and can be fully managed and hosted by Atos Origin if required. Thanks to the end-to-end capabilities and industry knowledge of Atos Origin, midsize companies can now reap the benefits of using SAP as a highly cost-effective service.

“With SAP for Utilities and the collaboration of Atos Origin we have achieved our objective to integrate all our business processes on one single platform, and as a result have optimised those processes and, what is more important, created the possibility to offer, to our considerable number of customers and users, services that meet high standards of quality”

Cristòfol Sastre, Finance and Administration Director

The solution

Water Pack has been developed to meet the needs of water companies that are looking to:

- > Meet the challenges of regulatory and customer demands
- > Drive value out of their IT investments
- > Deal with the problems that arise from many sources of data within their company.

Based upon SAP's market leading solution for the water industry, Water Pack has been preconfigured for the particular needs and requirements of water companies across the breadth of business processes for customer, network and asset data management. The solution can be deployed in as little as twelve months, with system hosting and management services provided, if required, to further reduce cost and risk.

Water Pack from Atos Origin comprises:

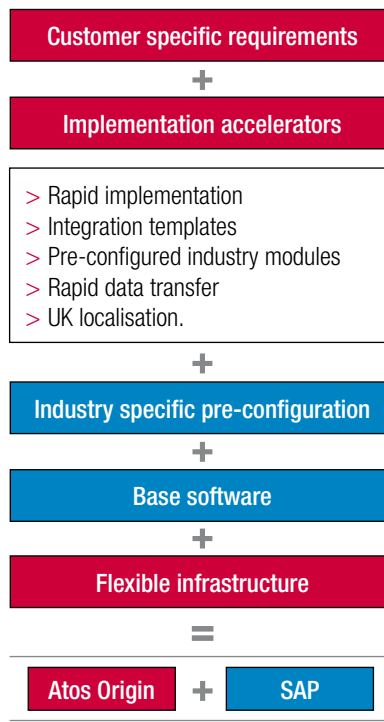
- > A pre-configured installation of SAP IS-U/CCS for billing and customer contact
- > A pre-configured installation of SAP ERP, integrated with the billing component, to manage financials, asset and grid operation and data
- > Minimal customisation
- > Data Migration
- > Integration with your specialist applications and external partners or data sources
- > Help Desk
- > Hosting
- > Upgrade management.

Our approach

Assess – solution fit assessment

- > The option of an initial two-day strategic IT architectural review
- > Formal solution assessment of up to four days, in questionnaire format
- > Output recommends the appropriate SAP implementation approach for your business
- > Suitability of packaged solution confirmed
- > High-level proposition with all-inclusive pricing provided
- > Business case creation service (optional)
- > Business implementation approach service (optional).

Build – Water Pack solution stack



Run – delivering SAP as a service

- > Help desk
- > Dedicated data centres
- > UK SAP operational support centre and SAP Utilities contacts
- > Economical resourcing
- > Specialist hardware supplier relationships
- > World class Service Level Agreements
- > Standardised SAP operating model
- > Legacy and interface management options

Business benefits

- > Pre-configured solution based on industry key requirements and best practice
- > Visible, predictable expenditure – costs are per user, per month
- > Ease of implementation compared to traditional approaches
- > Speed of deployment
- > Scalable to suit your business needs
- > Fully integrated data and built-in key process reporting
- > Robustness
- > Guaranteed business continuity
- > Can be fully managed and hosted

Why Atos Origin?

Atos Origin is an official partner of SAP with over 20 years' experience and has successfully managed more than 1,500 SAP implementations.

Our recent recognition includes:

- > Customer Satisfaction and Quality – “SAP Partner of the Year” 2005
- > “Outstanding Contribution” Award – SME category 2005
- > “Best Performance in Hosting mySAP” – Pinnacle Award 2006.

Next steps

For further information please visit www.atosorigin.co.uk or email one of our practitioners at atosoriginwater@atosorigin.com



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www.atosorigin.co.uk